



Orient Paper and Industries Limited

For Immediate Release

ORIENT PAPER AND INDUSTRIES LTD ANNOUNCES Q1 FY 11-12

PAT JUMPS 73% TO RS 59.38 CRORE,

TOTAL INCOME INCREASED BY 21% TO RS 546.97 CRORE

Mumbai, July 27, 2011: Orient Paper and Industries Limited (OPIL), engaged in Cement, Paper and Electricals sectors, has recorded a jump of 73 % in its net profit for the quarter ended June 30, 2011 compared to the same quarter last year. Net profit for the quarter stood at Rs 59.38 crores compared to Rs 34.24 crores last year. EPS (Diluted) for the Q1 FY 11-12 stands at Rs 3.03 per share compared to Rs 1.77 in the corresponding period last year.

The company's total income for the quarter has increased by over 21% to Rs 546.97 crores from Rs 449.23 crores in Q1 FY 10-11. The company has reported an EBIDTA of Rs 117.98 crores for the quarter, an increase of 46% from Rs 80.55 crores for the corresponding quarter last year.

Cement division, which constituted 60% of the total revenue, has achieved a turnover of Rs 317 crores and an EBIT of Rs 109.18 crores, an increase of 12% and 40% respectively over the same quarter last year. An income of Rs 8.55 crores arising out of 126317 CERs from its CDM project is included in this segment's result.

Electricals division, constituting 30% of the turnover, has achieved a turnover of Rs 164.85 crores and an EBIT of Rs 12.07 crores , an increase of 22% and 26% respectively over same quarter last year

Paper production was shut down for 36 days during the quarter for a planned overhaul of the plant and the cost incurred for the same has been accounted for during the quarter. As a result, while the division's turnover has been substantially better than last year, when plant was shut down for virtually the entire quarter due to water scarcity, it has still reported an EBIT loss for the quarter. However, the plant's performance has significantly improved after the overhaul.

Commenting on the Company's performance and on-going projects, Mr. M L Pachisia, Managing Director, Orient Paper and Industries, said, " Despite challenging economic climate, we have performed well in improving our revenues and profitability. Our cement and Electricals divisions continue to do quite well and the paper division is also showing improvement since restart of the plant.

We are also making satisfactory headway with expansion and diversification plans in each of our businesses.



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For our proposed cement project in Karnataka, we are making good progress with land acquisition and other clearances.

In the Electricals division, we are shortly going to launch an exciting range of domestic electrical appliances. This should open up a new avenue for growth of this division. We have also completed expansion of our CFL production capacity to 13.2 million units are in the process of further expanding our capacity for fans.

Work on the new 55 MW thermal power project at our Paper division is also progressing satisfactorily and we hope to commission this by 1st quarter of the next financial year.

*Thus, we are **raising the bar** in each of our businesses with the objective of enhancing value for all our stakeholders.”*

About Orient Paper and Industries Limited

OPIL is a diversified company engaged in three distinct businesses viz. cement, electricals and paper.

The company has a cement manufacturing capacity of 5 mtpa with a 50MW captive power plant and is one of India's lowest cost cement producers. In 2010-11, the company registered a volume growth of 15% as against 5% industry growth. Cement contributed ~53% to the revenue of the company in FY 2011. The company has robust growth plans for its cement business and is currently expanding through a green field project in Karnataka.

The company's electrical business consists of fans and lighting products. OPIL achieved a volume of 65 lac fans and 81 lac CFLs in FY 2011. The company is the largest exporter of fans from India accounting for 48% of total export of fans from India. The company plans to shortly enter the small electrical appliances market with a wide range of products..

The Company has a large portfolio of products in the paper segment including tissue paper, branded notebooks, writing, printing and photocopying paper and allied chemicals. OPIL has a fully integrated paper and caustic / chlorine manufacturing facility in Madhya Pradesh and is now setting up a 55 MW thermal power plant at the facility.

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